

Senior Associate Consultant

Founded in 2019, **Hayden Consulting Group (HaydenCG)** is a strategy and analytics consulting firm to the BioPharma industry. We focus within the US Commercialization and Market Access space – exclusively. **HaydenCG** has the experience, creativity, and depth of understanding to help bring new promising medications to the market. We use data, analytics, and strategy to help our clients find better solutions for their patients. We partner with our clients to provide them with winning strategies, backed by facts and data, and to accelerate their performance on the market.

What we are about:

HaydenCG has three key core values that we practice in our day-to-day efforts. See how they shape the caliber of candidates we are seeking to join **HaydenCG**. We embrace those who can demonstrate a commitment to living them. They are:

-  **BE COMMITTED** To our clients, each other, and ourselves
-  **DO THE RIGHT THING** Have integrity and accountability
-  **SEEK ADVENTURE** Be a leader within our start-up

BE COMMITTED

HaydenCG is a true meritocracy, and responsibility is provided to those who demonstrate they can thrive. Senior Associate Consultants (SACs) are able to handle multiple levels of project execution, from internal workstreams to client presentations. **HaydenCG** embodies the entrepreneurial spirit. Take initiative and demonstrate how you can be committed to each project team, our company, and our clients' success.

As a core member of the team, SACs are responsible for leading high-quality quantitative analytics and developing presentations to communicate the findings. SACs are counted on to address a variety of distinct client business questions and needs. The knowledge and experience you build as an SAC will prepare you to generate high-quality insights and analytics for senior leaders at the top BioPharma companies in the US. The longer you stay and grow with **HaydenCG**, the more experience and exposure you will get. And the more marketable and transferrable your skills will become.

DO THE RIGHT THING

We combine analytics with insights, and SACs are trained to excel in both. SACs will develop expertise across analytical methodologies, programming languages, tools and techniques that will be used to develop strategies for clients. SACs can be counted on to build financial models and build simulations to evaluate multiple strategic options in parallel. This training and skill development means that you can contribute to our team setting. You will own workstreams and be counted on to deliver.

Successful SACs will develop the ability to break down problems into attackable portions; learn how to construct arguments, rationales, and strategies – all supported by data; learn how to deliver findings, output and recommendations to clients; and learn to tell persuasive stories in conveying our messages. You will be part of a team, learn to rely on others, and have others rely on you. And while we focus on the BioPharma space, you will learn business and strategy foundations that can be applied broadly in your future career.

SEEK ADVENTURE

At **HaydenCG** we are charting a course and seek adventurers to join the journey. We recognize that not everyone is a perfect fit for **HaydenCG**, and we are not a perfect fit for everyone. What makes the match? The willingness to challenge yourself, motivate others, and not be afraid to take risks. What does that look like as a Consultant at **HaydenCG**? Here are some examples:

Flex your analytical muscles -- Execute challenging, high-quality analyses on a variety of data sources to drive insights, trends, conclusions, and strategic recommendations

Tell a story – Translate analytical output into coherent and digestible materials for client consumption

Chart the course – Independently and effectively manage workstreams, and help others develop these skills

Capture the audience -- Present results and their implications in a confident, effective, and clear way

Make your mark -- Identify practice areas of interest to you, and contribute to **HaydenCG** expansion efforts; attract and retain new talent to the team

What you bring to us:

- 1-3 years of work experience in consulting, data analytics, or other relevant areas within the life sciences industry
- A strong academic record, excellent problem-solving abilities, exceptional communication skills, strong quantitative skills, and a proven team contributor
- An interest in and desire to learn about the constantly evolving healthcare industry
- Good project management, time management and organizational skills
- A positive attitude, ability to manage through uncertainty, and desire to be a role model and mentor across the team
- Excellent conversational and business English (written and oral)
- Exceptional IT literacy (the basics like Excel and PowerPoint) and willingness to learn (tools like SQL and Python), previous experience a plus
- A willingness or ability to travel as needed (10% on average)

Application instructions

Please submit a resume and cover letter to careers@haydencg.com in order to be considered for this position.

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At **Hayden Consulting Group**, we believe that differences are essential. **HaydenCG** is an open-minded meritocracy. We encourage all applicants from various backgrounds to apply. If you are talented and good at what you do, you should be at **HaydenCG**.

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* **Hayden Consulting Group** participates in [E-Verify](#) *